

Forbes

TOP 250

WEALTH ADVISORS

2020

SHOOK™ RESEARCH



#14 Randy C. Conner

Wealth Advisor
Churchill Management Group

Los Angeles, California

Minimum Account Size for New Business
\$750K

Team Assets
\$5.5B

Typical Size of Household Accounts
\$750K-5M

As of August 25, 2020

America's Top Wealth Advisors 2020 Methodology

The *Forbes* ranking of America's Top Wealth Advisors, developed by SHOOK Research, is based on an algorithm of qualitative criteria, mostly gained through telephone and in-person due diligence interviews, and quantitative data. Those advisors that are considered have a minimum of seven years' experience, and the algorithm weighs factors like revenue trends, assets under management, compliance records, industry experience and those that encompass best practices in their practices and approach to working with clients. Portfolio performance is not a criterion due to varying client objectives and lack of audited data. Neither *Forbes* nor SHOOK receive a fee in exchange for rankings. For more information, please see www.SHOOKresearch.com.

(For the full list and more, visit www.forbes.com/top-wealth-advisors; advisors can complete a survey for upcoming rankings at www.SHOOKresearch.com.)

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